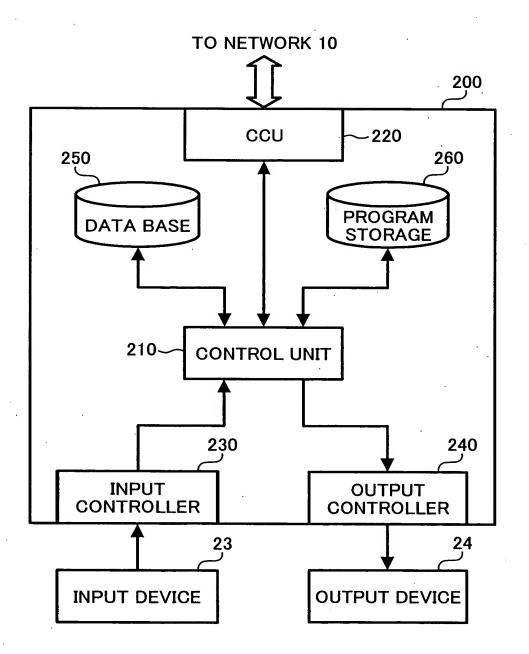


Docket No.: 116692004200

App No.: 10/651,308 Docket No.: 116692004200 Inventor: Toyoji IKEZAWA Title: DATA COLLECTION SUPPORTING SYSTEM, SERVER, AND

FIG. 2



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Inventor: Toyoji IKEZAWA
Title: DATA COLLECTION SUPPORTING SYSTEM, SERVER, AND DATA....

DEAL CUSTOMER ID	AGENT ID	GENT PROPOSED ID ITEMS	ESTIMATION	APPOINTED DEADLINE	COMPETITOR	:
•••	::	•		::	•	
C001	SA001	PRODUCT A	-***** *	1 WEEK	2	::
C010	SA010	SYSTEM B	一*******	10 DAYS	X	
•••		···	•••	•••		•••

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:	•••		:	•••
PERSONAL PROPERTY	•	COMPREHENSIVE PRESENTATION,	KNOWLEDGE BASED PROPOSALS,	
ATTRIBUTION		SA100 NAME, DIVISION, E-MAIL ADDRESS, SUPERVISOR'S INFO.,	SA101 NAME, DIVISION, E-MAIL ADDRESS, SUPERVISOR'S INFO.,	• • •
AGENT ID	•••	SA10	SA10	•••

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CUSTOMER DB

		_		_
BUSINESS CATEGORY	•	MANUFACTURER,	SERVICE INDUSTRY,	•
ATTRIBUTION	:	NAME, COMPANY, POST,	NAME, COMPANY, POST,	
CUSTOMER ID	•••	C0100	C0101	•••

DEAL HISTORY	PERSONAL PROPERTY	IT LEVEL	:
		•••	•••
ITEMS, QUANTITY,	MERCHANDIZE AUTHORITY,	A +	:
ITEMS, QUANTITY,	SKILLED IN NEGOTIATION,	В	:
	:	•••	

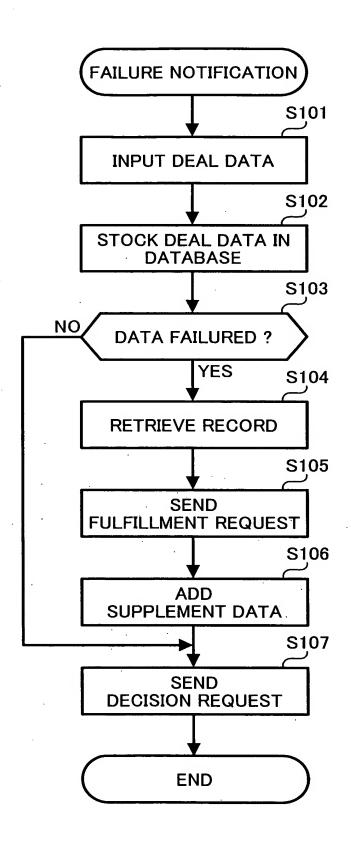
App No.: 10/651,308 Docket No.: 116692004200

Inventor: Toyoji IKEZAWA

Title: DATA COLLECTION SUPPORTING SYSTEM, SERVER, AND

 $\mathsf{DATA}....$

FIG. 6

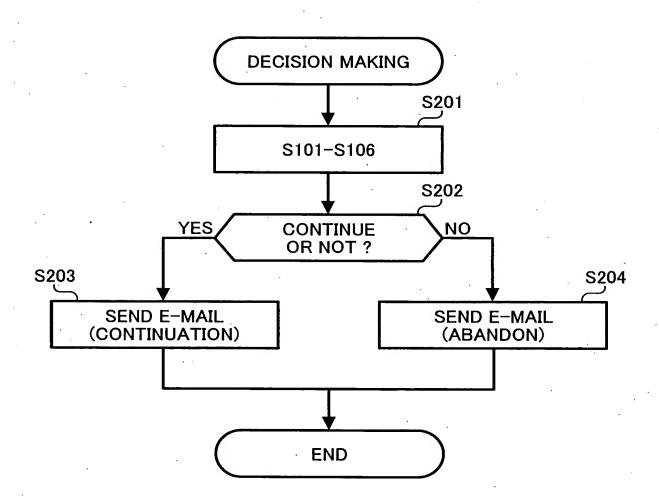


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DATA....

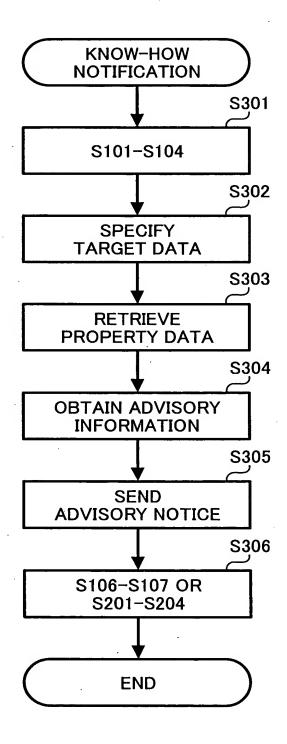
FIG. 7



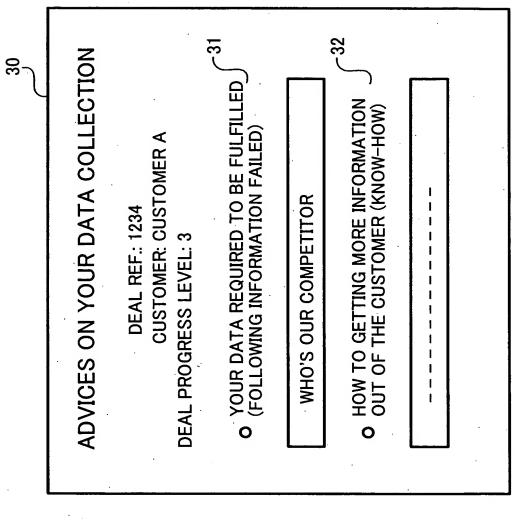
Docket No.: 116692004200

App No.: 10/651,308 Docket No.: 116692004200 Inventor: Toyoji IKEZAWA
Title: DATA COLLECTION SUPPORTING SYSTEM, SERVER, AND

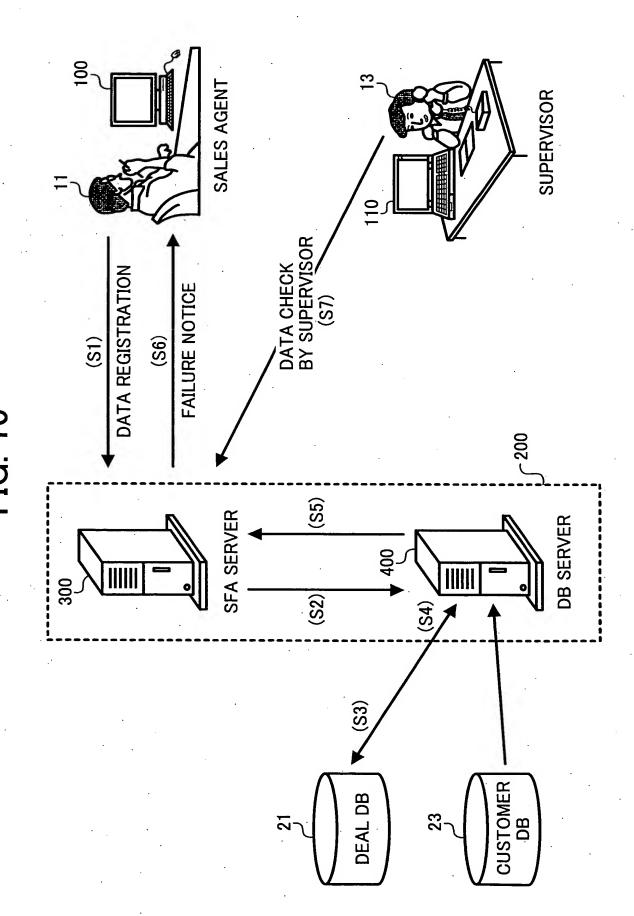
FIG. 8



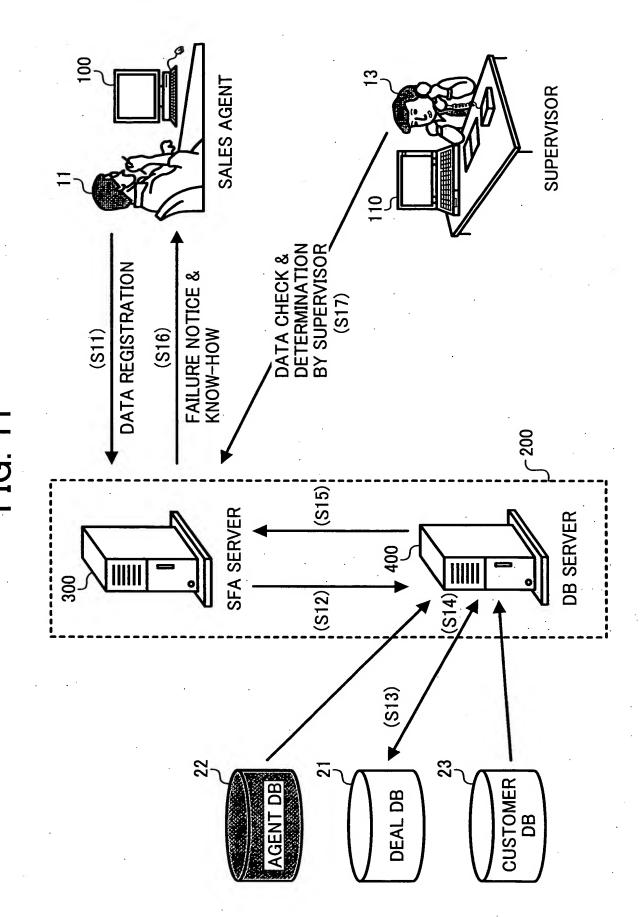
App No.: 10/651,308 Docket No.: 116692004200 Inventor: Toyoji IKEZAWA Title: DATA COLLECTION SUPPORTING SYSTEM, SERVER, AND



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Inventor: Toyoji IKEZAWA

Title: DATA COLLECTION SUPPORTING SYSTEM, SERVER, AND

FIG. 12

